

formscan

FORMSCAN FORGES AGREEMENT WITH METASTORM OVER BPM

8th August 2009 – Formscan, the document solutions provider led by Chris Haden, one of the document management industry's best-known entrepreneurs, has reached an agreement with Metastorm, a leading provider of software for enterprise architecture (EA), business process analysis, and business process management (BPM), to become a reseller and integrator of the Metastorm BPM® software suite. This agreement follows Formscan's acquisition Anacomp in April of this year, and represents a strategic building block in the company's rapid development and growth.

Formscan now provides its clients with true "end-to-end" solutions, embracing BPM, document scanning, conversion, migration, hosting, management, processing and archiving solutions, addressing today's critical challenges of business efficiency, security, disaster recovery, customer service standards and regulatory compliance. Formscan solutions also bridge the gap between microfiche storage and digital retrieval, helping organisations to archive documents in a form that will last for decades or even centuries, but remains rapidly accessible when required.

Commenting on the new agreement between Formscan and Metastorm, Chris Haden, Formscan CEO, comments, "There were a handful of very compelling reasons why we decided to get together with Metastorm. First, their key UK management are well known and dynamic figures in the BPM space, and have been for many years. Secondly, Metastorm has a very solid, high-functionality product set covering both operational and analytical BPM, along with fulsome in-country pre-sales and technical support. Third, the company has a great attitude towards its reseller/integrator network, not just providing excellent support but even facilitating an internal market for applications built in Metastorm. Finally, Metastorm is a can-do company, who are determined to rise to every challenge which their partners present them."

Robin Martin, vice president of International Operations for Metastorm adds, "We are pleased to welcome Formscan into the Metastorm DNA® partner network. The extensive experience Formscan can offer in combining document management and business process management technologies to solve content-centric business problems will be a real asset to our joint customer base. We look forward to working with them to further extend our leadership in the UK."

About Metastorm

With a focus on enterprise visibility, resource optimization, efficiency and agility, Metastorm offers market-leading software for enterprise and business architecture (EA), business process analysis (BPA), and business process management (BPM). As an integrated product portfolio, Metastorm Enterprise allows organizations to improve business results by better aligning strategy with execution. By combining the power of these three disciplines onto a common platform, Metastorm is helping organizations worldwide focus on the right business improvements, instil stronger governance, and accelerate time to value. For more information and success stories on organizations powering strategic advantage with Metastorm Enterprise, visit www.metastorm.com. (ends)

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